PRE-QUALIFY YOUR REMODELER

When you hire a remodeler, you are buying a service rather than a product. The quality of the service the remodeler provides will determine the quality of the finished project and your satisfaction with it. Listed below are some qualifications you will want to explore when you interview a remodeler.

Rer	nodeler Name	Fannin Remodeling		
	List the permanent mailing address	5128 Airport Highway		
		Toledo, OH 43615		
	Phone number	419-389-0472		
	Pager or answering system	419-389-0472		
	Fax number	419-380-0687		
Cor	mmunity, stability, professionalisi		T	T
	Established community member	YES		
	Company established	1984		
	Use experienced independent trade	YES		
	contractors	VEC		
	Long term team relationship with trade contractors.	YES		
	Trustworthy reputation	YES, selected one of the		
	, I	top 50 remodelers in the		
		country with numerous		
		positive testimonials and		
		repeat customers.		
	Suppliers willing to extend credit to the Remodeler.	YES, ask for a list.		
	Trade organizations and certificates	Certified Graducate		
		Remodeler (CGR), National Association of home builders		
		Home Improvement and Remodeling - B and D Certificate, City of Toledo		
		General Contractor, Certificate of Registration, City of Maumee		
		Registered Contractor, City of Oregon		
		General Construction Certification, Wood County		
		General Construction Certification, Ottawa County		
		Residential Builder License, State of Michigan		

Board Member, Home Builders Association (IIBA) of Greater Toledo President, Remodelers Council, Home Builders Association Member, Toledo Home Remodelers Association (ITIBA) - Offices field: Board Member, President, Vice President-Secretary, Vice Pre			
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PROGRAM, a seven step program created so			
step program created so			
the customer knows			
what we are			
commencing and why.			
The CUSTOMER		The CUSTOMER	

		CARE PROCES (15)	<u> </u>
		CARE PROGRAM is	
		the customers' guarantee	
		that Fannin Remodeling	
		Company stands 100%	
		behind our work. It	
		ensures project	
		completion in a	
		comprehensive and	
		systematic manner.	
	Does the remodeler Listen to and	As we work together,	
	understand your needs and wants?	you will see the skill	
	unational your needs and wants.	and expertise that	
	Facilitate and encourage	Fannin Remodeling	
	communication?	brings to the table. This	
	Communication.	will become the basis	
		for a strong, confident	
		relationship that will	
		make working together	
		a pleasure.	
-	When you discuss what you'd like to	We'll start by discussing	
	When you discuss what you'd like to do, does the remodeler show	your needs, priorities	
	enthusiasm for your ideas and	and ideas. Then Fannin	
	_		
	suggest ways to make them work	Remodeling will present	
	within your budget?	several possible	
		solutions. When we	
		develop our creative	
		suggestions, we keep	
		your budget in mind and	
		constantly monitor the	
		production costs to	
		make sure that we	
		adhere to your	
		budgetary guidelines.	
	You should ask the remodeler for	Fannin Remodeling can	
	examples of how the company has	provide you with an	
	solved home improvement challenges	extensive list of satisfied	
	for other customers.	customers.	
	Ask how the remodeler handles	_	
	communication during construction		
	(such as a message center in the		
	house for you and the remodeling		
	team).		
	,		
Pro	ject Specifics		
	Has the remodeler done similar jobs?	Most likely YES. We	
		have done a lot of	
		projects since 1984 and	
		take pride in what we	
		accomplish for our	
L		clients.	
	Does the remodeler know what	YES	
	products and materials to use for your		
	project?		

	Does the remodeler offer an array of options when selecting products, materials, and techniques? Does the remodeler specialize in particular types of projects?	YES We specialize in home makeovers and major	
		renovations. However, we also do smaller projects.	
	Provide a set timetable and provide prior customers who will attest to the timetable reliability?	YES. Fannin Remodeling has a reputation of meeting or beating our preset deadlines.	
Pro	tect yourself and home		
	Insurance certificates to protect you from claims due to property damage or jobsite injuries.	Bureau of Worker's Compensation Certificate, State of Ohio	
	Does the remodeler arrange for the building permit? ²	YES	
	Does the remodeler offer a warranty?	YES	
	What Kind How Long	Depends on the project, we will discuss your	
	Expected home value increase (to add to your insurance).	specifics.	

- 1. A sound structural and architectural knowledge of what is likely to be behind a wall or under a floor helps the remodeler provide reliable estimates. Extremely low bids may reflect a remodeler's lack of this knowledge and a poor understanding of the actual costs involved.
- 2. Remember that the person who obtains the permit is the contractor of record and therefore liable for the work.